

Viseum CiVMS (Central Intelligent Video Management System)  
and Centrally Processed Viseum iVOS Advanced Video Analytics Software

For Command Control to automatically monitor all camera installations,  
with optional manual surveillance intervention.

## Viseum Certified Corporate Distributors

[> Download Viseum's Certified Corporate Partner Programme <](#)

### *Training course benefits for Viseum Licensing and Certification*

#### Foreword

It is of paramount importance that Viseum's standards continue to be applied within the international network. Therefore certified partners should note that this package is designed to train experienced (and where required - certified) professionals in the unique aspects of their new Viseum role.

This training package is designed to train and empower certified partners to conduct local training and distribution activity, in order to support growth of the Viseum network within their own region. This package has been designed using intellectually rigorous methodologies to identify measurable objectives. Trainees are expected to be instructed and tested in a professional manner. Only upon completion of the course and passing of attitudinal and performance goals, will the trainee (or distributor organisation) be deemed to be accredited in the role.

Viseum UK reserves the right to evaluate both external training delivery and the standards of performance of certified distributors and integrators. Should this performance fall below the standards expected, Viseum reserves the right to insist upon remedial training or process rectification.



# Viseum CCTV Accreditation

## Technical Training Programme Benefits

This training programme is for the Viseum Central Intelligent Video Management Software (Viseum CiVMS) using Viseum cameras and all other non-Viseum branded cameras, with the Viseum iVOS analytics software operating centrally at the Command Control Centre. This course takes 5 working days with each level taking 1 day to complete.

Viseum CiVMS and iVOS Level 1:	End User Operational Training
Viseum CiVMS and iVOS Level 2:	Systems Administrator
Viseum CiVMS and iVOS Level 3:	Installation and Maintenance
Viseum CiVMS and iVOS Level 4:	Commissioning Expert
Viseum CiVMS and iVOS Level 5:	Viseum Certified Corporate Distributor

The following training packages are available following this 5 days training course:

Viseum iVOS FaceRec – Automated Person ID Recognition and Confirmation.

Viseum iVOS ANPR – Automated Vehicle Number Plate Recognition.

Viseum iVOS F3 – Automated Person Find, Fix and Follow (early prototypes known as 'tag and track').

The large number of security and surveillance uses of Viseum's iVOS F3 functionality, operating with iVOS FaceRec and/or iVOS ANPR, make it impractical to provide a full training package for each application. These training packages are therefore customised for each specific end user's security project requirements, and technical support manuals are customised to suit each partner's technical knowledge and desired capabilities.

## Viseum CiVMS and iVOS Level 1: End User Operational Training

This module is designed to enable professional CCTV security staff to fully exploit the spectrum of unique capabilities that Viseum CiVMS and iVOS software capabilities offer as the automated solution to each remote site's security issues, whilst freeing up the monitoring staff for other tasks. This will enable the user to swiftly optimize situational awareness and security within any given single or multiple areas of responsibility for the entire camera network.

### ***Start state:***

- A fair knowledge of CCTV operations, or working knowledge of the security challenges within their area of responsibility.

### ***Aim:***

- To use the entire network of cameras in order to generate situational awareness, heightened long-term security, surveillance and deterrence at each remote site.

### ***Objectives:***

By the end of this session students will be able to:

- Create automated site surveillance rules for risk management, suspect target allocation and prioritisation for each remote site.
- Operate Viseum cameras, and all other non-Viseum branded cameras, in their live proactive operational mode to deal with automatically detected security threats.
- Operate Viseum cameras, and all other non-Viseum branded cameras, in decision support of security patrols and first responders, with situational awareness and initiative in order to act either prior to, or subsequent to, an incident.
- Operate Viseum cameras, and all other non-Viseum branded cameras, in their passive standalone operational mode and deal with evidence recovery.

## Viseum CiVMS and iVOS Level 2: Systems Administrator

This module allows the system administrator to fully exploit and optimize Viseum's unique CiVMS and iVOS software capabilities for any given security area of responsibility within their security hierarchy. It is designed to train a System Administrator to optimize the network design, configure and manage the Viseum CiVMS to manage all cameras in the network, and identify any remote sites that do not use Viseum cameras which would benefit from the centrally processed iVOS software analytics, in automated support of operator staff whilst meeting the multiple requirements and priorities.

### *Start state:*

- Current knowledge in configuring and managing IT systems and conventional IP camera networks – experienced professional security staff and resources manager.

### *Aim:*

- Manage the best practice implementation and use of the Viseum CiVMS and centrally processed iVOS system.

### *Objectives:*

By the end of this session students will be able to:

- To understand and exploit the unique aspects of the Viseum CiVMS and centrally processed Viseum iVOS operating software.
- Designate appropriate automated monitoring mode for each remote site.
- Manage the overseeing of installation maintenance – 1st line fault diagnosis and reporting.

### *Typical examples of performance improvements:*

- 1) This new automated surveillance capability significantly changes how much time each remote site requires proactive camera viewing attention, and how many remote sites will now benefit from reactive surveillance.
- 2) This new performance will show greater operational savings with improved key performance indicators.

## Viseum CiVMS and iVOS Level 3: Installation and Maintenance

The Viseum Installer is the corporate representative at the Viseum/Customer interface. It is crucial to the reputation of Viseum and its certified partners that this module leaves an experienced Installer with all the necessary attitude, skills and Viseum-specific knowledge to impress. The customer has invested in the best-of-breed security and surveillance system. The customer expects and deserves swift and fault-free security and situational awareness. The Installer has the 2 key roles of installation and maintenance in delivering this. It is imperative that his skills, demeanour and knowledge create a positive and lasting impression while he determines the customer's needs and installs the requisite Viseum CiVMS and centrally processed Viseum iVOS.

***Start state:***

- Qualified CCTV installer.

***Aim:***

- To understand the technical installation process for the Viseum CiVMS and centrally processed Viseum iVOS.

***Objectives:***

By the end of this session students will be able to:

- Install and maintain the Viseum CiVMS and centrally processed Viseum iVOS at the central control, in preparation for connection to the remote commissioning service.
- Conduct a site survey and QA testing of existing cabling and equipment for its suitability to support Viseum software.
- Execute the site maintenance process to produce rapid fault finding and repair for the client
- Conduct best practice use of the technical installation manual.

## Viseum CiVMS and iVOS Level 4: Commissioning Expert

The final stage in the generation of unparalleled security and situational awareness is delivered during the commissioning process. This module is designed to ensure that correctly installed Viseum CiVMS and centrally processed Viseum iVOS is swiftly commissioned and brought into action. This module contains all the training necessary to expand a digital CCTV system professional's knowledge to encompass and exploit our unique capabilities.

### ***Start state:***

- Experienced and certified security professional with IP camera and digital systems expertise.

### ***Aim:***

- To swiftly and correctly commission the Viseum CiVMS and centrally processed Viseum iVOS system, to meet the requirements of administrators and security staff at any given remote site.

### ***Objectives:***

By the end of this session students will be able to:

- Fully understand all Viseum CiVMS and centrally processed Viseum iVOS software features and functionality.
- Translate the current security conditions and requirements of local staff, into meaningful and effective configuration of the Viseum system for each remote site.

## Viseum CiVMS and iVOS Level 5: Viseum Certified Corporate Distributor

In certifying a supplier as a Certified Corporate Distributor, Viseum is entrusting its reputation and wellbeing to its new partners. This module therefore builds upon what *must* be a wealth of experience and professional reputation of the highest order within a region. This module will cover Viseum best-practice in sales techniques, corporate networking, conferencing and exhibiting as well as development of local training and associated business models. This module has a far greater concentration of attitudinal and presentational goals than other modules.

### ***Start state:***

- Experienced security systems distributor – with a pedigree in specialist digital systems.

### ***Aim:***

- To certify distributor in the full spectrum of Viseum focused sales, marketing, distribution, integration and training best practices.

### ***Objectives:***

By the end of this session students will be able to:

- Acquire their first Viseum resellers and their first Viseum end users.
- Understand and communicate the unique aspects of the Viseum CiVMS and centrally processed Viseum iVOS software operating software.

> [Viseum Technology and Support Strengths](#) < This is a brochure presentation of our technical support and capabilities. It is very successful for Viseum sales training and provides our customers with confidence in our project support and delivery.



## Legal Statement

We have invested heavily in the protection and policing of our intellectual property rights (IPR). Central to our business is the commercial protection we provide our partners in sharing these secured markets. We commit to the policing of this IPR in the following way: As with any infringement, its trade reseller is the primary target for legal action, which is, in turn, followed up by making the potential user aware of the infringing product's recall due to its illegal use. This is then followed up with full and complete legal action with the suppliers of such goods. This policy of proactive policing our markets in this way since 2002 has proven so successful that we have only ever identified one infringing party. A PLC entity was found to be trading with infringing goods and they can now no longer sell such goods, nor can they secure investment due to this breach.

Purchase of a Viseum-driven product from an authorised Viseum® supplier guarantees that it contains authentic Viseum® software, and carries with it a licence giving the purchaser permission to use the Viseum technology patents. Attempted use of Viseum® software without a valid licence is in breach of international law.

**Patents Granted** European Patent > [EP 1 579 399](#) <, United States of America > [US 7,952,608 B2](#) <.

**Registered Trade Marks** Viseum® SafetyWatch®

**Copyright** Except where noted otherwise, all material in this document is Copyright © 2020 Viseum. No part of the materials in this document including but not limited to the text, graphics, designs and devices, may be reproduced or transmitted to third parties in any form or by any means without written permission from Viseum®.

This document is for information only and does not constitute an agreement between Viseum and any 3rd party.



For further information on how to set up Sales Agent, Regional Reseller and Distribution agreements to become a Viseum Certified Corporate Partner, please contact your Viseum representative or write to us using the Viseum website.